

MINUTES
NASCO Board of Directors
May 30, 2007
Fort Worth, Texas

Members present:

Councilman George Blackwood – Blackwood, Langworthy & Tyson - Kansas City, Missouri
Deputy Minister Andrew Horosko - Manitoba Transportation – Winnipeg, Manitoba
Dale Vander Schaaf – Iowa Department of Transportation – Ames, Iowa
Commissioner Tim Brown – Bell County Commissioner -- Bell County, Texas
Bryan Gray – City of Winnipeg, Manitoba, Canada
Commissioner Cynthia White – Denton County Commissioner - Denton, Texas
Judge Glen Whitley – Tarrant County Judge – Fort Worth, Texas
Skip McMahon – Canadian Transit Company – Detroit, Michigan / Windsor, Ontario
Rider Scott – Strasburger & Price Law Firm - Dallas, Texas
Gerry Schwebel – International Bank of Commerce – Laredo, Texas
Steven McElhiney – EWI Risk Insurance - Dallas, Texas
David Eaton – Kansas City Southern de Mexico – Lazaro Cardenas, Mexico
Coby Chase – Texas Department of Transportation – Austin, Texas
Steve Simmons – Texas Department of Transportation – Austin, Texas
Russell Laughlin – Hillwood Properties – Fort Worth, Texas
Tim Henkel – Minnesota Department of Transportation – St. Paul, Minnesota
John Mohler – Lockheed Martin – Chantilly, Virginia
Richard Allen – The Allen Group – Dallas, Texas
Dave Brooks – American Airlines – Fort Worth, Texas
Jorge Acevedo – Guanajuato Puerto Interior – Guanajuato, Mexico
Dale Fisseler – City of Fort Worth – Fort Worth, Texas

Members absent:

Dawn Sullivan – State of Oklahoma Engineer - Oklahoma City, Oklahoma
The Honorable Mercurio Martinez - Laredo Community College/Webb Co. -- Laredo, Texas
Irving Jensen – Irving F. Jensen Co., Inc. -- Sioux City, Iowa
Councilwoman Pete Kamp – City of Denton – Denton, Texas
Albert Zapanta – U.S. Mexico Chamber of Commerce – Washington, D.C.
Captain Hector Mora – Liaison for Protect US, Inc. – Chicago, Illinois
Kyle Burns – Free Trade Alliance San Antonio – San Antonio, Texas
Arturo Garza Barragan – Villa XXI Inland Port - Monterrey, Mexico
Tom Long – Cadre Technologies – Lenexa, Kansas

Others present:

NASCO staff, Bud Browne, John Spacek, Glenn LeMunyon, Chris Gutierrez, Leslie Jutzi, Steve Keim, Bobby Kaemmer

- I. The President, George Blackwood, called the meeting to order and introductions were held.
- II. The new Executive Officers, Board Members and replacement Board Members were approved. The motion was made by Rider Scott and seconded by Steve Simmons, and it was approved unanimously.

III. Approval of minutes from March 8, 2007 Board meeting in Washington, DC. The motion to approve was made by Dale Vander Schaaf and seconded by Judge Glen Whitley, and the motion was approved unanimously.

IV. The lobbying update was provided by Glenn LeMunyon. Our NAFTRACS project will be sponsored by Congressmen Pete Sessions, Kenny Marchant, Sam Graves, and Tom Latham. Over the next few weeks, we will be needing letters of support for NAFTRACS, which will be handled by NASCO Staff.

[Recent Update – Not available at time of Board meeting]

The House Transportation, Housing and Urban Development and Related Agencies Appropriations Subcommittee approved the Fiscal Year 2008 (FY08) spending bill. The bill includes \$50.7 billion, \$3.2 billion (almost 7 percent) more than 2007 and \$2.8 billion more than requested. The legislation fully funds the highway and transit "guarantees" from SAFETEA-LU (the President's budget included cuts for each) and provides \$1.4 billion in direct payments to Amtrak — \$600 million more than the President requested for operating and capital expenses. The bill will be marked up by the full Committee very soon.

With respect to earmarks, House Appropriations Committee Chairman David Obey (D-WI) has determined that the House will not include earmarks in appropriations bills until the House Conferences bills with the Senate.

Regarding the specific process, Obey announced this week that lists of potential earmarks for each of the 13 appropriations bills will be published in *The Congressional Record* prior to the August recess (which begins August 6). Once the lists are available, lawmakers would then be able to question specific earmarks and sponsors will have to respond to those questions in writing. The Appropriations Committee would then be able to consider those exchanges when determining which earmarks to include in the final bills.

Senate appropriators are expected to include earmarks in their bills during the Committee process, which for the Transportation bill is expected to begin in the next few weeks.

V. The NAFTRACS update was provided by John Mohler of Lockheed Martin. The application for NAFTRACS was finally submitted to USDOT on May 25th. The ball is now in their court, and we hope and expect to have the contract with USDOT signed by mid-July. Andy Horosko asked for a three-page document that will provide talking points and detailed information regarding NAFTRACS that may be used by the Board members to discuss the project with various stakeholders and interested parties in their respective communities. Dick Fogel and John Mohler of Lockheed Martin committed to have this document completed very soon. [UPDATE – this paper is being prepared and will be distributed as soon as it obtains final Lockheed Martin and Savi Corporate approval. NASCO staff will forward this document to

everyone as soon as approval is obtained.] If you have any questions, please contact Tiffany.

- VI. The Savi Networks / NASCO agreement has been through a few different drafts. George Blackwood, Jim Bergfalk, Tiffany and Rider Scott have been negotiating this agreement on behalf of NASCO and expect to have the document completed and signed next week. This is a very big deal for NASCO, and will also provide for some of the cost-sharing for the NAFTRACS project. [UPDATE – the agreement was completed and signed on June 6th!! Please contact Tiffany for details.]
- VII. The Knowledge Corridor update was provided by Jim Bergfalk. He will be giving a presentation on the Knowledge Corridor at the NASCO Conference, but he briefly updated the Board on some of the movement that has been happening along the Corridor lately. The focus areas of the Knowledge Corridor will be transportation security (building on NAFTRACS and the Savi / NASCO partnership), energy and environment (idling regulations, truck stop electrification – building on our relationship with the EPA), and health and food (the diabetes initiative with the corn tortilla). NASCO will serve as the umbrella organization for many initiatives along the Corridor including the Big 12 University Consortium that is working on some of the same issues. It is important for all of the universities and entities working on research and development projects in these common areas to be coordinated, and all have agreed to work with NASCO and for NASCO to play that role. Things are in their infancy, and we are working on some baby steps to get things moving. We will keep everyone posted on any activity in this area.
- VIII. NASCO in the media – still have the “conspiracy theorists” out there. They will never go away. Over the summer, the NASCO staff will work to set up some Editorial Board meetings with the major newspapers along the Corridor to get the word out about what NASCO is and isn’t. We have had some very good press as of late, combating the conspiracies, and NASCO staff will make sure that we put links to those articles on our website.
- IX. NASCO has an opportunity to be featured in a Financial Times of London Special Report sometime soon. At a minimum, for a four page special report, we would need to come up with \$70,000 in advertising. This would not have to come only from our membership, but it is still a high number. BUT, the opportunity to have a credible entity like the FT highlight our efforts is invaluable. NASCO staff will follow up with our members to determine interest in purchasing ad space for the Special Report.
- X. All NASCO members need to play good hosts to all attendees of the Conference. We have over 400 people registered for the event and some are new to NASCO. Make sure to meet lots of people and give them information about our organization and efforts!!

- XI. Tiffany asked Coby Chase and Steve Simmons of TxDOT to give an update on the Trans Texas Corridor (TTC), to help explain that project to our NASCO Board members outside of Texas. There has been much confusion about the TTC and NASCO, with outsiders linking the two initiatives incorrectly, so it is important to understand what is going on.
- XII. Our next annual Board meeting will be held in Kansas City, MO in conjunction with the North America Works III conference, which we are co-hosting this year from October 18 – 20. The Board meeting will most likely be held on the afternoon of October 18th.
- XIII. The Inland Ports Across North America III conference will be held in San Antonio this year from September 5 – 7. In conjunction with this conference, we will have a one day “NASCO Retreat” which will be for any NASCO member to attend to help us take stock of where we are. Much has happened in the past 2.5 years, so it is time to review and refine our strengths and to look at updating and refining our mission and objectives. NASCO staff will be sending information about this very soon. It will most likely take place on September 5th.
- XIV. The NASCO Conference 2008 will be held in beautiful Guanajuato, Mexico from June 4-6, 2008!!! Mark your calendars!
- XV. Meeting adjourned.

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NASCO Board of Directors -- FY 2006-2007

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- ✂ Deputy Minister Andrew Horosko - Manitoba Transportation – Winnipeg, Manitoba
- ✂ The Honorable Mercurio Martinez - Laredo Community College/Webb County --
Laredo, Texas
- ✂ Waiting on Replacement - State of Oklahoma
- ✂ Dale Vander Schaaf – Iowa Department of Transportation – Ames, Iowa
- ✂ Commissioner Tim Brown – Bell County Commissioner -- Bell County, Texas
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- ✂ John Mohler – Lockheed Martin – Chantilly, Virginia

* denotes new board member